

## MOHAMED KHALIL FOULATHI, CFA

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### EXECUTIVE SUMMARY

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Seasoned investment professional with extensive investment experience across private equity, public markets and real estate across the GCC region, US, Europe and Asia Pacific. Managed a diversified real estate portfolio of over US\$15bn in gross assets globally.

Played an instrumental role in all ADIC's real estate transactions including investments in real estate private equity funds, setting up joint ventures, co-investing in acquisitions, purchasing secondaries and holding listed securities from a strategic angle.

Strong experience in negotiating and managing transactions. Solid track record in identifying key global trends, sourcing investment opportunities, executing investment strategies, and managing portfolios.

Represented companies on Boards, Investment and Advisory Committee of numerous international funds and joint ventures. Developed exceptional global network of fund managers and investment professionals.

### EDUCATION

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CFA Institute USA: Chartered Financial Analyst

Higher College Of Technology, Abu Dhabi, UAE

2005 – 2009

- Bachelor in Business Administration (Real Estate Finance Concentration)
- Higher diploma in business & management (Financial Services)

### EXPERIENCE

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SHUAA CAPITAL  
Vice President

ABU DHABI, UAE  
2021-present

Actively managing public and private market investments across sectors including financial services, maritime, Oil & Gas and technology. Engaging with investee company's management for efficient and sustainable business growth.

ABU DHABI INVESTMENT COUNCIL  
Senior Analyst

ABU DHABI, UAE  
2013 – 2020

Managed structuring, acquisition and disposition of real estate investments globally - including direct and indirect investments, joint ventures, private equity funds, co-investments, listed securities, debt securities, large scale development projects and operating platforms.

ABU DHABI PENSION FUND  
Senior Pensions & Benefits Administrator

ABU DHABI, UAE  
2010 – 2011

Analyzed mathematical modelling techniques and statistical concepts to determine probability and assess risks, such as determining the pension scheme liabilities against the pension contributions.

NATIONAL BANK OF ABU DHABI  
Commercial Lending Department (Work-placement)

ABU DHABI, UAE  
2008 – 2008

Performed credit analysis of corporate borrowers to evaluate credit worthiness of businesses. Developed financial profiles and investigated credit history.

Central Bank of The UAE  
Department (Work-placement)

ABU DHABI, UAE Treasury  
2007 – 2007

Contributed to the treasury department and banking supervision of the Central Bank of the UAE.

### BOARD Memberships :

- Abu Dhabi Aviation PJSC
- Al Dhabi Investment PJSC
- Dana Gas PJSC